

**Boat Sales Activity  
Washington State  
2nd Quarter - 2010**

Source of Sale	2011								2010		2010 & 2011 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	208	\$8,449,032	270	\$11,538,009	300	\$12,081,529	778	\$32,068,570	745	\$27,600,959	33	4.4%	4,467,611	16.2%
New Import *	101	\$2,245,864	127	\$2,772,308	132	\$2,468,460	360	\$7,486,631	403	\$11,968,699	-43	-10.7%	-4,482,067	-37.4%
Used Dealer	207	\$6,707,378	270	\$8,111,730	372	\$8,427,825	849	\$23,246,934	850	\$24,329,777	-1	-0.1%	-1,082,843	-4.5%
Used Dealer I	67	\$3,385,359	94	\$6,283,638	117	\$4,268,897	278	\$13,937,894	408	\$15,017,316	-130	-31.9%	-1,079,422	-7.2%
Used Private	1,892	\$6,779,231	2,551	\$10,542,226	3,669	\$11,161,594	8,112	\$28,483,051	8,318	\$27,648,248	-206	-2.5%	834,804	3.0%
Used Import *	546	\$4,163,272	714	\$10,219,576	989	\$8,065,106	2,249	\$22,447,953	2,496	\$22,043,186	-247	-9.9%	404,768	1.8%
<b>Total</b>	<b>3,021</b>	<b>\$31,730,136</b>	<b>4,026</b>	<b>\$49,467,488</b>	<b>5,579</b>	<b>\$46,473,410</b>	<b>12,626</b>	<b>\$127,671,033</b>	<b>13,220</b>	<b>\$128,608,184</b>	<b>-594</b>	<b>-4.5%</b>	<b>-\$937,151</b>	<b>-0.7%</b>

\* Current WA resident registers a new boat from an out of state dealer.  
 \*\* Current WA resident registers used boat purchased from out of state.  
 \*\*\* New WA resident registers boat from out of state.

*Source: Washington Department of Licensing and Washington Sea Grant*